

01 - BigBusinessBlueprint 7 Figure Mindset: The Big Picture



S1:



S2: Mindset 3: Commitment & Consistency.

Success Comes With Commitment And Persistence

- ▶ Earning a 7-figure can be easy to some, but not all.
- ▶ In order to earn 7-figure income, you'll have to commit to learning and evolving.
- ▶ Learning requires high-level of intellectual thinking.

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S3: Earning a 7-figure can be easy to some, but not all. Above all, success comes with consistency and commitment. In order to earn 7-figure income, you have to commit to learning and evolving. To constantly grow is the only assurance that your business will remain relevant for years to come. If you are not growing you are dying.

Why A Leader Needs To Learn And Evolve

- ▶ You need to manage the operation and know the operating processes very well.
- ▶ Need to come up with a company's operating manual, based on the operating processes.

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S4: As a leader in your company, you need to handle the direction and strategy of the company hence where the company goes is dependent on your vision of

the company.

How Can A Leader Learn And Evolve?

- ▶ Do reflection. Sort out your thoughts and feelings to get into the root cause of any problem.
- ▶ Thoughts lead to feelings; feelings lead to actions; actions lead to results.
- ▶ When your hard work doesn't pay off, look for ways to change your strategy for good.

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S5: A leader can learn and evolve by having the first mindset shared earlier on reflection. Write out your thoughts and feelings and journey within to get to the root cause of your problems. Thoughts lead to feelings; feelings lead to actions; actions lead to results. Here's a surefire way to assist you in improving yourself as a leader.

KAIZEN

Practicing Kaizen at a business level

- ▶ Step 1: Identify an area to improve.
- ▶ Step 2: Identify small, specific tasks that are actionable.
- ▶ Step 3: Prioritize your actions.
- ▶ Step 4: Create a timeline to develop a habit.

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S6: You practice Kaizen. This is the practice of deliberate and continuous improvement. It has its origins in Japan and is roughly translated as “good change”. The primary focus on kaizen is to eliminate waste.

Following the Kaizen philosophy, you take small steps forward. The fundamental principle of kaizen is to take incremental improvements over a period of time. It is a process and a long-term commitment, which means its maximum potential is realized when it is adopted into your personal lifestyle or company culture.

There are 4 steps to practicing Kaizen.

Step 1: Identify an area which you would like to improve on. It could be in your personal life or business.

Step 2: Identify small, specific tasks that will contribute towards achieving your goal. This is to approach your objective in a step by step approach and the intention is to make it easy so you will start. Refrain from the urge to do many things at one go.

Step 3: Prioritize your actions. After listing all the possible actions, balance out prioritization with your schedule. If your schedule is packed then do the easiest action which requires the shortest amount of time. If you are feeling motivated and has more time, start with the action that will make the biggest impact to yourself and to your company.

Step 4: Create a timeline for each task. The purpose for this is so that each action which you take gradually develops into a habit. This also helps you to keep track of your progress.